



PROJECT CASE STUDY

Saltire Centre

The Saltire Centre (SC) is a combined indoor football complex, café, and community centre located just outside Edinburgh, central Scotland. The Kellwood Group's electrical contracting and lighting divisions were approached by SC management to provide an alternative quote for the football pitches lighting array upgrade. The project was apparently running over budget. Kellwood quickly identified that SC were being offered a substandard project solution for approximately three times market value.

Kellwood's accountable, consultancy-based approach quickly won out. The facilities internal and external lighting was upgraded with fantastic results, garnering excellent feedback from both clients and staff. Since the initial project was completed, Kellwood's electrical division have been invited back on-site three times to undertake the upgrade of all other areas and provide additional electrical services, including ventilation and extensive rewiring.





“Cool, no problem! What (Kellwood) have done is fairly self-explanatory from the design documentation. We’ve widened the central reservation between the two internal array lines on both the 5-a-side and 7-a-side pitches. In this manner we’ve managed to remove 41 no. units in total. ...You can keep initial costs down and give yourselves the option of adding in the booster units at a later date if you still feel you need them. I don’t think you will. We’ve also raised the system by half a meter as you requested.” ... It’s looking positive..”

Summarised excerpt from project correspondence

