

PROJECT CASE STUDY

Stolle Europe Ltd.



Stolle are the industry leaders of two piece can and end-making machinery; manufacturing and servicing canmakers throughout continental Europe, the British Isles, and beyond. **Kellwood LED Lighting** and **Kellwood Electrical** were contracted as part of a multi-million pound development to install an industrial lighting solution in Stolle's primary distribution centre in northern England.

Challenges

Our client wanted a turnkey solution from design to installation. Stolle's project coordinator had a vast number of other works to co-manage, and required **Kellwood** to offer direct, experienced advice on sensible economic value in keeping with the funds allocated.

Solution

Kellwood's solution was selected ahead of five other tendering parties, including some of the best known names in the British lighting industry. We represented premium quality consultancy, products, and installation; all at a highly competitive rate.

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Despite the evident time and effort put into our new warehousing's design work, **Kellwood's** final proposed quote remained extremely competitive. Their in-house supply and install was an attractive package. Overall, we found **Kellwood** to be an experienced, hardworking, and transparent company. I'd certainly recommend them.

V. Richardson
Stolle Europe



Forecast Energy Reduction:

≥ 60%



High-Grade Series
Utility High Bay